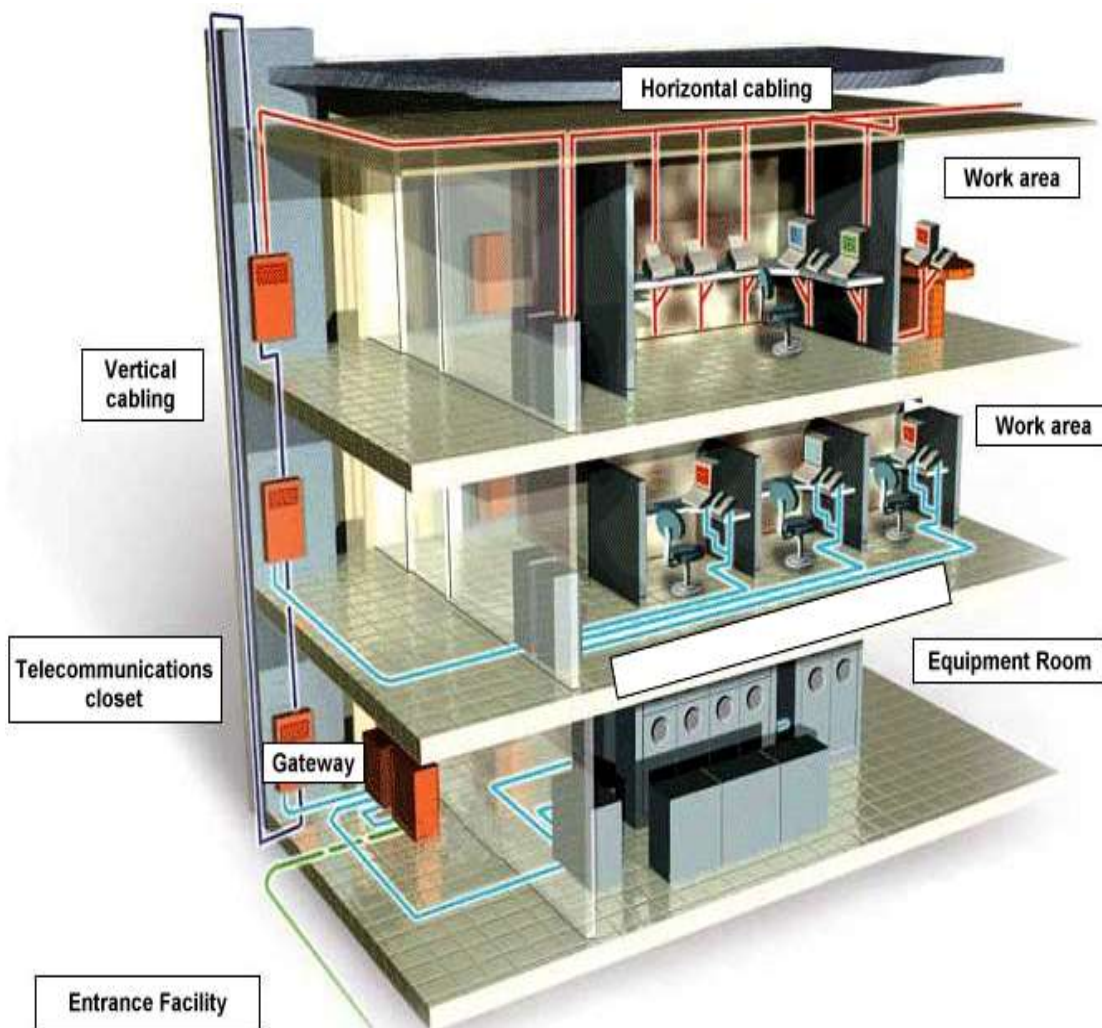


COMPANY PROFILE



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Vision Statement

To become the leading and preferred ICT solutions provider of choice in the continent.

Mission Statement

To provide the highest quality designs and services in the ICT infrastructure that surpasses industry expectations.

Introduction

Cables and Accessories Ltd. (CAL) was launched in September 2006 with a mission to provide high quality designs and services in the ICT hardware infrastructure sector.

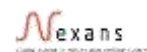
The strengths inherent in **CAL** are already being felt both in the corporate and public sector.

Registration:

1. Kenya communication Commission of Kenya (CCK)
2. Ministry of Public works as Telecommunications contractor /**National Construction Authority.**

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The Services Offered

CAL offers an array of services, ranging from design, installation and after sales support. We employ world-class premium performance end-to-end infrastructure solution - designed, manufactured, supported and delivered - without compromise.

At **CAL** we offer flexible and efficient solutions to our customers, by assessing each need and requirement on its own merit. CAL being a system integration Company, carries out work in the following areas;

- Local Area Network Infrastructure including LAN cabling, Structured Cabling and Wireless LAN, Plus fibre campus Networks.
- Wide Area Network design and installations - wired and wireless.
- Surveillance Systems and Access Control.
- Block Wiring, Telephone PABX System installation and support.
- Fibre Network Designs and Installations
- Supply of ICT Equipments and solutions

Through our alliance with local distributors of major manufacturers of Cabling Systems and Equipment, we strive to provide the best solutions available. These include Siemon, Nexans, Motorola, Alvarion, Netkrom, Cisco Systems and Excel.

CAL believes in the provision of services through partnering with the client in evaluating their current systems, redesigning and upgrading or replacing them to improve efficiency in their business processes. At **CAL** we believe in having a long-term relationship with clients so as to understand their business systems better and therefore provide solutions from an informed position.

The Clients

Since the year 2006 has won the confidence of the following notable clients;

- Kenya Data Networks (Several Projects - completed) 2007
- Marshalls E.A. Ltd (Structured Cabling project - completed)2007
- TATA (Structured Cabling project - completed) 2007
- Kenyatta National Hospital (Structured Cabling project - completed)2007

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- Pumwani Maternity Hospital (Structured Cabling project - completed) 2008
- UNDP Sudan (Structured Cabling Solution - completed)2007
- Moi Teaching and referral Hospital Amphath (structured cabling-completed)2008
- Parklands Mid plaza (Block wiring and internal telephone wiring)2008
- Osho Chemicals (Structured cabling- completed)2008
- Cardinal Otunga College (Structured cabling- completed)2008
- Safaricom/KDN 3G Integration project (completed)2008
- Moi Teaching and referral Hospital Newborn Unit(structured cabling-completed)2008
- Provincial General Hospital Kakamega (Telephone system-completed)2009
- Moi University Chepkoilel campus (Campus fibre network- completed)2009
- Osho Chemicals (Structured Cabling- completed)2009
- KDN National countrywide Telecommunication Project) completed 2009
- Daystar University Hotspot wireless network project-(completed) 2010
- Masinde Muliro University (Structured cabling) completed 2011
- KWS Telephone cable laying completed 2011
- Mumias sugar – Fiber termination and integration(completed) 2011/2012
- Nakumatt Junction shopping centre Block wiring & structured cabling –(completed 2011)
- Kenyatta National Hospital Supply of computers- completed 2011
- Kenyatta University – structured cabling of Nakuru & City campuses completed in 2012
- Research and Sponsored Projects Office –MTRH LAN & Structured cabling completed 2012
- Indiana University for Global Health – MTRH LAN & Structured cabling completed 2012
- Kenya Wildlife Service – Supply of Desktop & Laptop computers completed 2012
- Mumias Sugar Company Limited – Fibre cabling of Administration Block 2012
- St. Paul’s University Main Campus – Setup, commissioning of Network infrastructure 2012
- Transmara Sugar Company Limited – Supply of PoE Smart Switches 2013
- Daystar University – Supply of Hipath Analog Extension Interface & Surge Arrestors 2013
- Transmara Sugar Company Limited – Supply of DSP building lightening protection 2013
- Transmara Sugar Company Limited – Supply of licences renewal for firewall 2013
- Kenyatta University – structured cabling at School of Tourism and Hospitality 2013

- St. Paul's University Main Campus – Structured cabling, Wireless & VOIP installations 2013
- Mumias Nairobi Office structured cabling –completed 2014
- Daystar University student wireless Network- on going 2013-2014
- St. Paul's University Main Campus – Supply of IP Phones and SFPS 2014
- Daystar University – Supply of Wireless Servers - Completed 2014
- Kenyatta University – Fibre backbone installation- KU Main campus: Completed 2014
- St. Paul's University Machakos Campus – UPS Power & Air Con installations 2014
- Kabarak University campus Fibre Network completed 2014
- Kenya Railways Corporation – Supply of ICT Equipments supplied 2014
- St. Paul's University Main Campus – Supply of IP Phones 2014
- University of Nairobi –Installation of LAN & Wireless Network at Chiromo 2015
- Kabarak University campus Fibre & Wireless Network 2015
- Metropol Credit Bureau Reference Ltd - Supply & Installation of LAN & clean Power 2015
- Ethics And Anti-Corruption Commission - Supply, delivery, installation, configuration and commissioning of a countrywide Wireless Network (WI-FI) 2015
- Kenyatta University - Supply of networking equipments & accessories – Engineering workshop, Post Modern Library & Graduate Lab 2015
- St. Paul's University - Networking project for Machakos Campus 2016
- St. Paul's University – Repair of LAN in Computer Labs at Nairobi Campus 2016

The Team

With a dedicated staff that have many years of experience in the ICT and Telecommunication field, our mission and focus as a technological company is evident.

Organization

The Company is headed by Mr. Philip Oyaro, who doubles as CEO and Chief Technical Director. Directly reporting to him are Sales & marketing Manager, Technical Support Manager, Stores and Logistics Manager, and Human Resources Manager.

The Technical Support Manager has 10 members of technical staff; who are supported by some ICT engineering students on attachment from various University colleges.

In total, our company boasts of twenty (20) full time members of staff with a dedicated customer care help desk in operation throughout the clock.

Roles and Responsibilities

Team Leader

- **Philip Oyaro** – A qualified IT professional with over 20 years experience in telecommunication solutions. Philip has great knowledge in networking hardware, Operating Systems and Application software; He is also a certified Siemon and Nexans Installer and has vast experience in the following areas:
 - LAN and WAN installation
 - Data & Voice integration on IP DSLAMs.
 - Certified Fiber network Designer

The Maintenance and Support Service

At **CAL** we understand the need for business continuity and we therefore maintain a dedicated client database which is updated with information on the installations and fault history. These records enable our technical team to move in and arrest any situations before they occur and thus maintain high availability of systems.

Maintenance and Support contracts are offered to clients where critical systems are in use. Our products are reliable, standards-compliant, and readily available for structured cabling and racking systems.

S/NO	STAFF	DETAILS
1	Philip Oyaro	Chief Technical Officer and IT Professional, HND, Over 20 years in ICT industry, Specialist Engineer in Broadband Wireless and Ethernet wired Networks, certified Siemon and Nexans installer. A certified Fiber Network design. Trained in Israel and Denmark
2	Simon Mutisya	Specialist Engineer in Broadband Wireless and Ethernet wired networks. Certified Cisco Network Associate Administrator and trainer in Ethernet switches and Internet security solutions
3	Zablon Njuguna	Bsc Electr, CCNA, CCNP, IT professional experienced in Cisco networking-LAN and WAN Solutions
4	Lucas Manyange	BSC, CCNA, certified security professional(Cyberoam Unified Threat Management), Certified Wireless Installer, LAN and WAN installation (The Project Engineer)
5	James Piese	A Telecommunications technician who is certified installer of Teldor and Nexans Fiber and Copper cabling solutions.
		A Senior Telecommunications Technician who is Certified Installer of

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6	Victor Lijodi	Teldor, Nexans, wireless installation, Fibre and Copper cabling solutions.
7	Nathaneous Kafuna	Dip, System senior Technician ,Diploma in Telecoms from NYS Engineering Institute
8	Job Nyakundi	Diploma, Technician ,Diploma Technology in Information Technology from Technical University of Kenya.
8	Joseph Kimanga	Advanced Dip, Highly experienced Quality Assurance and Technical Manager. Worked for TKL for over 25 years. Expert in data and Transmission solutions.
9	Johnson Aterah	Finance and Administrative Manager, MACP
10	Faith Nyaboke	Bcom,Nazarene University Stores and Logistics Manager
11	John Kerina	- Microsoft Certified Engineer MCSE NT4.0; MCSE2000;MCDBA; CCNA; A+ (Comp.Hardware and Software Engineer - Certified

Quality Assurance

All equipment used by CAL is of the highest quality and sourced from top manufacturers.

Our services are of the highest quality, cost effective and efficient as witnessed by our growing clientele.

CAL has clear documented procedures on both corrective action and customer complaint based on ISO 9001-2008 QMS.

Physical Office Location & Contacts

CAL is strategically located within the Central Business District of both Nairobi & Kisii.

Head Office

Physical Location: Phoenix House, 3rd Floor, Suite 4

Kenyatta Avenue,

Nairobi, Kenya.

Postal Address: P. O. Box 40307 – 00100

Kisii Branch

Uhuru Plaza Building

Kisii – Kisumu Highway

1st Floor, Room 108

Telephone:	+254 20 2248 515	020 2655815
	+254 20 2473 137	0700 743 942

Fax: +254 20 2248 619

Cell: + 254 722 854 019, 0723654857

Email: info@cablesaccessories.co.ke

Website: www.cablesaccessories.co.ke

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